

Teamplate for .NET Pricing Schedule Effective June 1, 2003

CMS Wizard	Price	Description
Teamplate Workflow Wizard for CMS 2002 (Does not include Teamplate for .NET Licensing)	\$7,500 USD per Authoring CPU	Extended workflow product developed specifically for deployment with Microsoft's CMS2002. Provides a workflow wizard for developers or business users to define and deploy workflow within the CMS user console. Not eligible for Teamplate for .NET IDE workflow development. Use permission restricted to use of CMS2002 wizards only. Workflows that extend outside of CMS will require the appropriate Teamplate for .NET licensing. Does not include use permission for Teamplate for .NET or Teamplate Workflow Wizard for SPS.
SPS Wizard	Price	Description
Teamplate Workflow Wizard for SPS 2.0	\$2,500 USD per SharePoint Server CPU	Extended workflow product developed specifically for deployment with Microsoft's SharePoint 2.0. Provides a workflow wizard for developers or business users to define and deploy workflow within SharePoint. Not eligible for Teamplate for .NET IDE workflow development. Use permission restricted to use of SPS 2.0 wizards only. Workflows that extend outside of SPS will require the appropriate Teamplate for .NET
(Does not include Teamplate for .NET Licensing)	plus	licensing. Does not include use permission for Teamplate for .NET or Teamplate Workflow Wizard for CMS.
	\$20 per SharePoint Licensed CAL	SPS Wizard Server based license (up to 8CPUs) plus redundant server available for \$37,500 - unlimited CALs.
SPS Workflow Wizard Corporate License		<u>Deployment:</u> Unlimited number of SharePoint CPUs; unlimited number of SharePoint workflow models. Used by corporations with 3 or less corporate business units, divisions, subsidiaries and affiliates or less than 10,000 employees.
For <10,000 person organizations deploying at multiple locations	\$95,000	Does not include use permission for Teamplate for .NET or Teamplate Workflow Wizard for CMS.
SPS Workflow Wizard Enterprise License		Deployment: Unlimited number of SharePoint CPUs; unlimited number of SharePoint workflow models. Used by corporations with more than 3 corporate business units, divisions, subsidiaries or affiliates and more than 10,000 employees.
For >10,000 person organizations deploying at multiple locations	\$145,000	Does not include use permission for Teamplate for .NET or Teamplate Workflow Wizard for CMS.

Teamplate for .NET	Price		Description
Teamplate for .NET	Per Single Server with Single or Multiple CPUs		Per Server Processor Licensing applies for both production and development environments.
Per Single Server Processor License	# CPUs 1 2 4 Per Server Licensing Unlimited	Development or Production Licenses \$25,000 \$45,000 \$120,000	Deployment: 1 processor license is required per CPU in the server(s) running the Teamplate Software. Per Server Processor Licensing is based on the number of IIS Processors (CPUs) where Teamplate DLLs are deployed AND/OR Number of Application Processors (CPUs) where Teamplate DLLs are deployed. No limit on models or users. Single named developer license for 5K available where a Teamplate for .NET Per Server License is Purchased. Limited deployment to a single CPU box with a maximum of 1 named developer. Single Named Developer License not eligible for use in SPS or CMS environments. Server Licenses include all Teamplate Wizards.
Teamplate for .NET Training	\$4,000 per person		4 Days of Certification Training on development in the Teamplate for .NET development environment. Training costs cover 4 days of classroom training. All travel related expenses are to be paid by the attendee.

Solution Category Pricing	Price	Description
Single Model Solution License	\$ 25,000 USD	Deployment: Includes 1 Workflow Model for multiple site deployment. No limitation on number of users or CPUs. Includes software development and deployment licensing only including test and redundant servers. Consulting services not included.
(1 Model License)		Eligible for deployment in CMS or SPS environments.
4-Pack Solution Model Bundle	\$ 75,000 USD	Deployment: Includes 4 Workflow Model Licenses for multiple site deployment. No limit on number of users or CPUs. Includes software development and deployment licensing only including test and redundant servers. Consulting services not included.
(4 Model Licenses)		Eligible for deployment in CMS or SPS environments.
Departmental Solution Model Bundle	\$ 150,000 USD	Deployment: Includes 10 Workflow Model Licenses for multiple site deployment. No limit on number of users or CPUs. Includes software development and deployment licensing only including test and redundant servers. Consulting services not included.
(10 Model Licenses)		Eligible for deployment in CMS or SPS environments.

Pricing Notes:

- 1) All prices are stated in US dollars.
- 2) All prices are effective June 1, 2003.
- 3) Annual Maintenance fees of 18% of retail price apply to all software. First year maintenance is mandatory and invoices with original license purchase.
- 4) Pricing schedule is intended for Partner and Teamplate internal use only. Teamplate pricing is not for public release.
- 5) A 100% License upgrade credit is available upon a Purchase Order being received within 60 days of original purchase. A 20% License upgrade credit is available upon a Purchase Order being received after 60 days but within 180 days of the original purchase.
- 6) Redundant and Test Server Licensing available at 80% discount from published pricing. Maintenance fee on reduced price will apply.
- 7) Development and change requests are not permitted on Test and Redundant Servers. Where development or change requests are not conducted on a production server, additional server licenses for development are required.
- 8) List prices must be quoted to customers unless otherwise authorized in writing by Teamplate.